



SPRINT COMPUTER

“REACHING EVER HIGHER”

886 Somerset St. W. Ottawa, ON Canada K1R 6R6

Tel: 613-563-0123 Fax: 613-235-1558

Website: www.sprintcomputer.com

Account Manager: Doug Shirreffs

doug@sprintcomputer.com

Overview

Sprint Computer is an Ottawa-based manufacturer of microcomputers and computer components. As an Integrator we have network specialists on staff and can provide you with any total IT solution including custom made servers. Sprint is an authorized reseller for all Tier 1 manufacturers, truly a ONE STOP SHOP for all your IT needs and solutions.

Incorporated in 1996 as Sprint Network Inc., we operate as Sprint Computer designed as a customer-centric business with a focus on providing the customer with the best products from the thousands available. Our location houses departments dedicated to Retail Sales, Corporate Sales and Service that ensures our customers a satisfying and effective ongoing relationship.

Sprint Computer has been expanding rapidly with a proven track record for price and consistent level of service and expertise that has allowed us to become a significant player in the National Capital Region.

As a team, we would appreciate an opportunity in earning your business.

Sprint offers....

Hardware

Sprint Computer offers a complete line of our own desktop computers, servers and storage solutions. Combined with our partnerships with many Tier One manufacturers we have everything to suit your IT requirements.

*PC's,
Desktops
&
Servers*



Monitors



Printers



Software (small Sampling of vendors)



More Vendors....

<i>Networking</i>		<i>Storage</i>	<i>Projectors</i>
3COM	INTEL	ADAPTEC	EPSON
ASANTE	LINKSYS	EMC	HP
BROOKTROUT	MADGE	EXABYTE	INFOCUS
CASTELLE	PERLE	HITACHI	PROXIMA
CISCO	NORTEL	IOMEGA	SONY
DIGIBOARD	NETGEAR	ONSTREAM	<i>Scanners</i>
D-LINK	SMC	PLEXTOR	EPSON
EICON	USR	QUANTUM	HP
ENTERASYS	WATCHGUARD	SKYDATA	MICROTEK
	ZNYX	SONY	VISIONEER

Service

The complexity of today's multimedia and high-performance systems and the rapid developments in technology generate more complex problems than in the early technology years. This means a requirement for more knowledge and experience in both the newer and the older technologies in order to deliver TOTAL SOLUTIONS at a reasonable cost.

Sprint Computers approaches this issue on three fronts:

- A commitment to hiring technically proficient sales staff, who often provide first-level support, solving service issues before they need escalation to dedicated service technicians
- The availability of experienced and knowledgeable A+ technicians, who are trained to deal with more complex service issues in an effective and timely manner
- Strategic partnerships with large multinational service organizations, such as Getronics and Unisys who can provide high-quality service coverage for volume overflow or cases which provide difficulty by virtue of location; ensuring that the post-sale customer relationship is mutually satisfying and effective.

Services Available

Sprint offers a wide range of Value Added Services to ensure the efficient operation of your network and computer systems.

- Track and Inventory all licenses across the network
- Inventory all hardware (RAM, Processor, HDD, BIOS, Motherboard, etc)
- Storage Assessment (current & projected)
- Onsite Maintenance & Service Agreements
- Extended Warranties

Reputation

Through the variety and quality of the products & services we offer, Sprint Computer has established itself as a leading supplier of computer-based solutions in the National Capital Region, known as a company with knowledgeable staff, fair pricing and a large volume of readily available stock.

In the personal computer and small business markets, word-of-mouth has been our main market generator and our customer loyalty is unparalleled in this region. Many of our customers have been dealing with Sprint since we first opened in 1996 and it would be fair to say that an overwhelming majority would provide a reference for excellence.

In the Corporate market, Sprint counts among its clients public and private organizations well known in the region and well respected, such as:

Environment Canada	HRDC
DND	National Research Council
CCRA (Revenue Canada)	DFAIT
Natural Resources Canada	RCMP
Statistic Canada	Western Economic Diversification
Industry Canada	Fisheries and Oceans
The Embassy of France	Nortel Networks
The Embassy of United States	JDS Uniphase
CGI	Bell Nexxia
Carleton University	Ottawa University
PowerTek	Allegra Printing and Imaging
VMI Medical	SIT Technologies
Nuvo Networks	NXS Solutions
Minto Homes	Canadian Nurses Association

...And many, many more

Strategic Partnerships

Sprint Computer, in an effort to offer the best technology solutions to our market, has formed strategic partnerships with quality suppliers, manufacturers and service organizations. Through these partnerships we are able to source close to a full lineup of hardware and software. This approach allows Sprint to provide our customers with a wide range of state-of-the-art products and services. If there is an unusual or hard to find product you need, give us a call...we may be your answer.